

# Cloud Discovery Session

*Understand the potential benefits of the Cloud  
for my organization*

## THIS SERVICE IS FOR...

*IT leaders and architecture authorities who wish to better understand how the Cloud (private, public or hybrid) could help their organization address its needs and issues.*

## MAIN OBJECTIVE

*Identify the potential benefits that the Cloud could bring to your organization, while ensuring alignment with current business needs.*

## ACTIVITIES

- Group meeting at our Innovation Centre
- Demystification of Cloud concepts and terminology
- Description of current IT environments and practices
- Evaluation of potential Cloud benefits relative to your business needs and issues
- Identification of the initial use cases to evaluate (potential Cloud candidates)
- Identification of limits or constraints to consider

## BENEFITS

- Better understanding of the Cloud and its possibilities for each of your team members
- Identify and qualify Cloud potential within the reality of your organization
- Team consensus on approach objectives and initial use cases to explore
- Understanding the different implementation phases of a Cloud project



## PRICE

- Flat rate

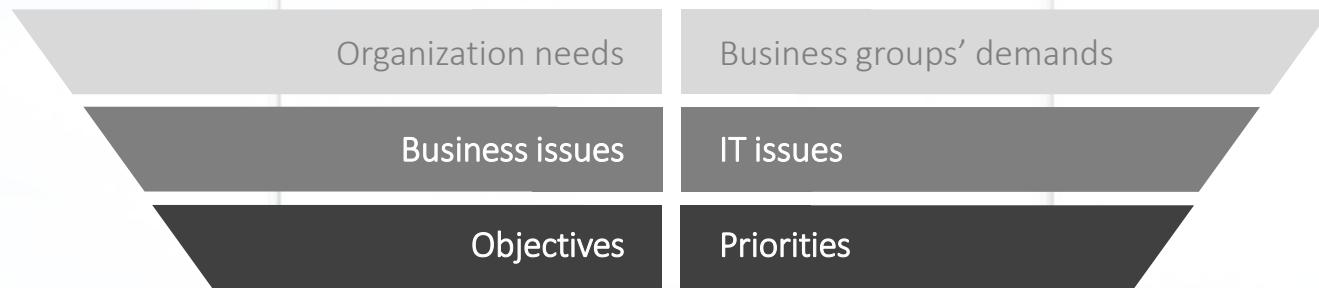
## DURATION

- Conducted over a 1-2 week period

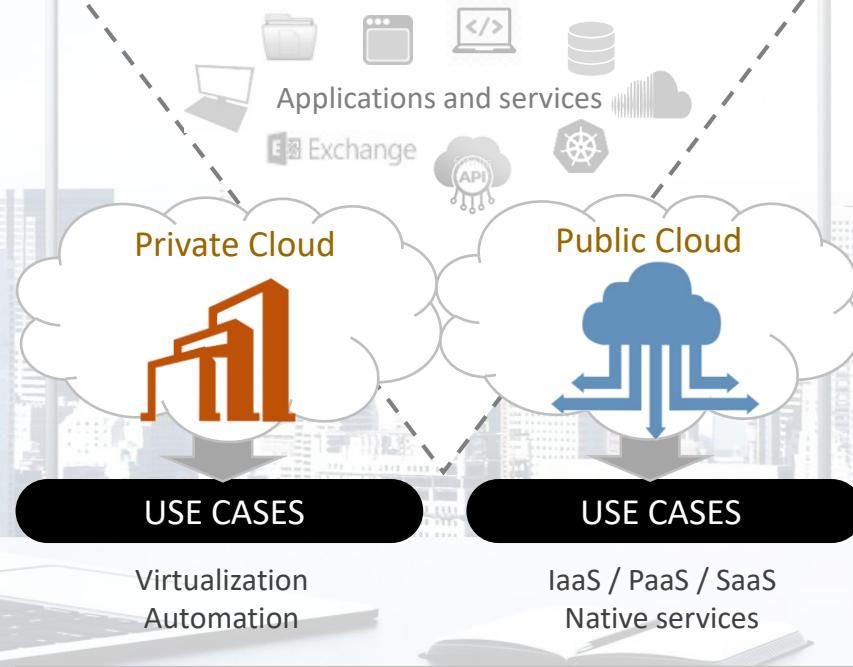
## DELIVERABLES

- Discovery session with our specialists (business and technical aspects)
- Synthesis exercise report
  - Cloud concepts
  - Main observations
  - Cloud potential for the organization
  - Main use cases targeted and suggested next steps

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## NEW POSSIBILITIES WITH THE CLOUD



BENEFITS FOR THE ORGANIZATION